

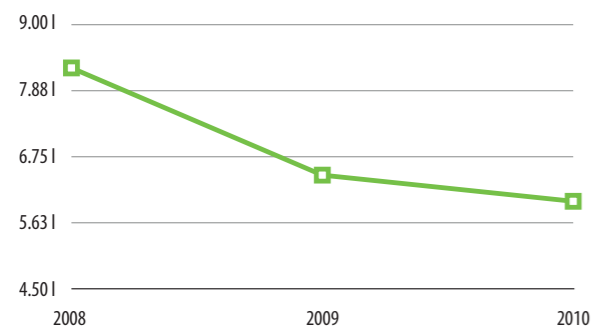
Responsibility

As a medical device manufacturer we are aware of our special responsibility. That's why everything we do as a company is geared to conserving resources throughout the economic cycle for the well-being of future generations.

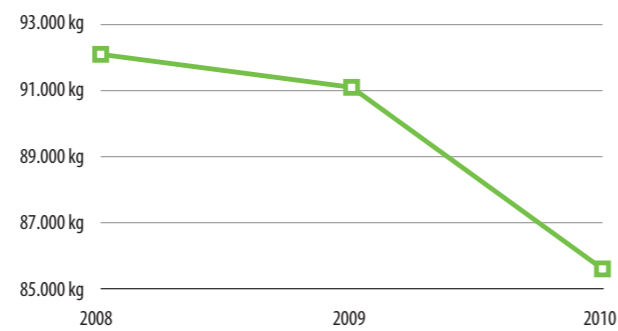
In concrete terms, that means we take sustainability into account when selecting our suppliers. We give priority to partners in our local and regional area in order to keep CO₂ emissions from transporting parts and components as low as possible.

We have also launched an in-house programme aimed at further reducing the use of energy and resources within the company. Among our achievements in the last few years, we have considerably reduced exhaust emissions through a specific fleet policy and resolutely cut fuel consumption as the result of driver training.

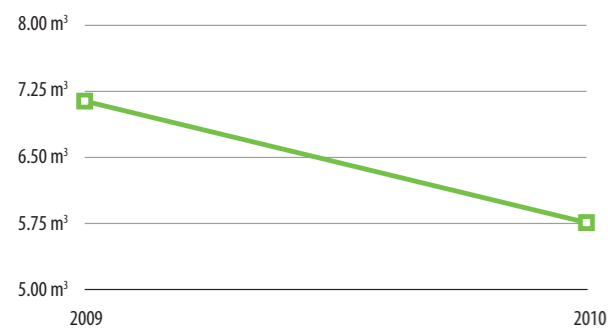
Avg. fuel consumption per car / 100 km



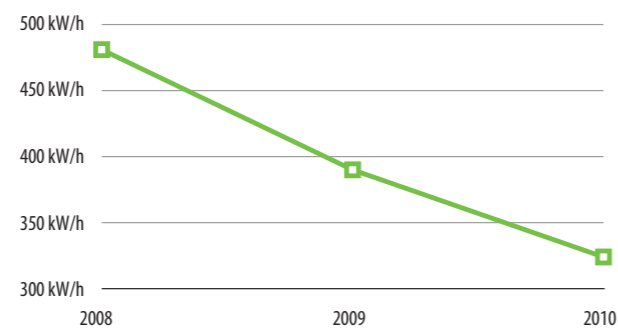
Total fleet CO₂ emission per year



Avg. water consumption per employee and year



Avg. gas consumption per employee and month



Management

In an ever-more dynamic and globalised environment, what customers today want above all are dependable, sustainable business relations. Not only do they expect top-quality products, they also increasingly appreciate professional advice and service.



Constant change, in particular, demands maximum flexibility on both sides in order to keep pace with development and ensure lasting success. Highly productive, innovative employees are the key to producing new, precision solutions, time after time.

That's a good reason for us to press ahead with expanding our development and production facilities in Germany. Thus, we ensure that medwork devices repeatedly set new standards, now and in future.

Gerald Fischer _ Managing Partner



Dynamism
Reliability
Responsibility

Judge us by these standards!

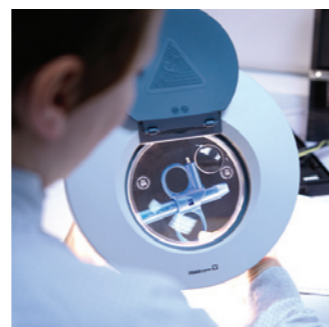
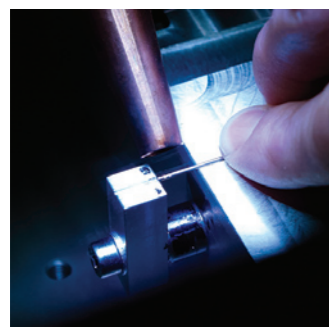
About us

Facts and figures:

- _ Established 1998
- _ 90 Employees
- _ 96.5% health rate
- _ 20% sales growth per year
- _ 2.000 customers in Germany
- _ 30 distribution partners worldwide

(As at September 2011)

Ideas are what drive us. Ideas stem from the particular challenges of everyday endoscopy. To identify and understand those ideas we maintain a close dialogue with our customers and business partners. Together we work determinedly at designing new solutions. In that process we are mindful of our responsibility for people and the environment, and everything we do is always directed at sustainable goals.



Products & Engineering

For more than ten years we have been producing unique medical devices at our Höchstadt/Aisch factory to make everyday endoscopy very much easier, specialising exclusively in flexible endoscopy. We are delighted to make that expertise available to all our customers and business partners in the form of instruments that not only fulfil but surpass the ever-more stringent medical, economic and ecological requirements.

"Very easy and very safe to use, even in delicate procedures."

That is our long-established standard. Our range comprises more than 20 product groups of unique endoscopic instruments that offer remarkable functionality and maximum precision. We apply our experience and expertise in using the latest technologies and innovative materials in the search for new diagnostic and therapeutic options, together with leading European endoscopy centres. Effective team structures enable efficient solutions to be put on the market in a very short time.

Germany offers many advantages as a production location. In particular, a dense network of local and regional partners enables us to design our manufacturing, transport and logistics processes for maximum efficiency and conservation of resources. We constantly work together towards our aim of supplying top-quality products for the treatment of patients.

Facts and figures:

- _ 2.7 million devices/year sold in more than 20 product groups
- _ 95% of all shipments are delivered just-in-time to our customers
- _ 90% of our catalogue items are Made in Germany
- _ 92% of our suppliers are based in Germany

We constantly ensure compliance with

- DIN EN ISO 13485:2003
- Directive 93/42/EEC on medical devices
- Medical device legislation
- GMP (CFR21, 820 _ USA)
- MDR (SOR / 98-282 _ Canada)

